

### **Admiral Byrd Plaza**

5500 West Amelia Earhart Dr. / Salt Lake City, Utah



### **Property Highlights**

- Value-Add Opportunity -Low In Place average lease rates
- 60% occupied by State and Federal Entities
- 85% Occupied
- High Parking Ratio of 5.72/1,000 sq. ft.
- Great Freeway access

### **Property Information**

**Sale Price:** \$3,816,000 (\$82 psf)

**Cap Rate:** 7.75%

Building/Site Parcel # Building Site

**Sizes:** 07-36-151-009: 20,390 sq. ft. 2.12 acres

07-36-151-010: 17,677 sq. ft. 2.11 acres 07-36-151-011: 13,812 sq. ft. 1.65 acres Total: 51,879 sq. ft. 5.88 acres

**Age:** 1983 **Zoning:** M-1

**Parking:** 297 spaces - 5.72/1,000 sf ratio

**Kip Paul** 

Executive Director - Investment Sales 801 303 5555 kpaul@comre.com

**Jon Cowley** 

Senior Director - Office Specialist 801 303 5548 jcowley@comre.com 170 South Main Street, Suite 1600

Salt Lake City, Utah 84101 Main 801 322 2000 Fax 801 322 2040

comre.com



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### **Income Statement**

| Income   | 2013 Actual         | 2014 Actual      | 2015 Actual In Place 5/2016 |                             | Proforma         |  |  |  |
|--|---------------------|------------------|-----------------------------|-----------------------------|------------------|--|--|--|
| Base Rent  | \$ 692,762          | \$ 479,221       | \$ 530,771                  | \$ 556,909<br>(\$14.32 avg) | \$ 556,909       |  |  |  |
| CAM  | \$ 30,364           | \$ 30,320        | \$ 26,660                   | \$ 28,440                   | \$ 28,440        |  |  |  |
| Total  | \$ 723,126          | \$ 509,541       | \$ 557,431                  | \$ 585,349                  | \$ 585,349       |  |  |  |
| Proforma Vacancy -<br>7,210 sq. ft @ \$14.32                 |                     |                  |                             |                             | \$ 103,247       |  |  |  |
| Vacancy  | Net                 | Net              | Net                         | Net 16%                     | <\$ 34,429> (5%) |  |  |  |
| Gross Operating Income                                       | \$ 723,126          | \$ 509,541       | \$ 557,431                  | \$ 585,349                  | \$ 654,167       |  |  |  |
| Expenses   |                     |                  |                             |                             |                  |  |  |  |
| See statement  | \$ 466,195          | \$ 388,693       | \$ 333,631                  | \$ 333,631                  | \$ 343,639       |  |  |  |
|  |                     |                  |                             | (\$8.13 psf)                | (3% increase)    |  |  |  |
| Net Operating Income   | \$ 256,931          | \$ 120,848       | \$ 223,800                  | \$ 251,718                  | \$ 310,528       |  |  |  |
| Sales Price - Based upon Proforma  7.75% CAP Rate  \$4,006,0 |                     |                  |                             |                             |                  |  |  |  |
| Less cost to stabilize                                       |                     |                  |                             |                             | 4 400 000        |  |  |  |
| Asphalt/Roof/HVAC  | \$ 100,000          |                  |                             |                             |                  |  |  |  |
| Tenant Improvements- va                                      | \$ 72,100           |                  |                             |                             |                  |  |  |  |
| Leasing Commission- 7,2                                      | io sq. ft. @ \$14.3 | 2 X 3 yrs., X 6% |                             |                             | \$ 18,584        |  |  |  |
| Total  |                     |                  |                             |                             | \$ 190,684       |  |  |  |
| Net Sales Price  |                     |                  |                             |                             |                  |  |  |  |
| 7.75% Cap Rate   | \$3,816,000         |                  |                             |                             |                  |  |  |  |

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### **Rent Roll**

| Tenant                             | Sq. Ft. | Lease Type          | Monthly<br>Rent | Annual<br>Rent | Rent/<br>SF/Yr | Total<br>CAM | Start<br>Date | End<br>Date | Options                      |
|------------------------------------|---------|---------------------|-----------------|----------------|----------------|--------------|---------------|-------------|------------------------------|
| Utah Dept. of Public Safety        | 6,000   | FS                  | \$ 7,250        | \$ 87,000      | \$14.50        |              | 12/01/01      | 06/30/20    | one option                   |
| Utah Dept. of Public Safety        | 4,894   | FS                  | \$ 5,914        | \$ 70,963      | \$14.50        |              | 12/01/01      | 06/30/20    | one option                   |
| <b>Utah Dept. of Public Safety</b> | 6,000   | FS                  | \$ 7,250        | \$ 87,000      | \$14.50        |              | 12/01/01      | 06/30/20    | one option                   |
| <b>Utah Highway Patrol</b>         | 3,043   | FS                  | \$ 3,677        | \$ 44,124      | \$14.50        |              | 12/01/01      | 06/30/20    | one option                   |
| <b>Utah Highway Patrol</b>         | 3,731   | FS                  | \$ 4,508        | \$ 54,100      | \$14.50        |              | 12/01/01      | 06/30/20    | one option                   |
| <b>Utah Highway Patrol</b>         | 768     | FS                  | \$ 448          | \$ 5,376       | \$7.00         |              | 12/01/01      | 06/30/20    | one option                   |
| US General Services (Dugway)       | 2,880   | FS                  | \$ 3,720        | \$ 44,640      | \$15.50        |              | 06/01/95      | 05/31/17    | None                         |
| Chang Chun                         | 1,891   | NNN +<br>CAM Reimb. | \$ 2,753        | \$ 33,041      | \$17.47        | \$ 6,720     | 03/01/88      | 01/31/17    | one option                   |
| Pizza Palace                       | 1,257   | NNN +<br>CAM Reimb. | \$ 1,984        | \$ 23,808      | \$18.94        | \$ 6,000     | 05/01/96      | 06/30/18    | one option                   |
| Happy Teriyaki                     | 2,195   | NNN +<br>CAM Reimb. | \$ 3,146        | \$ 37,754      | \$17.20        | \$ 6,120     | 06/01/06      | 06/30/18    | one option                   |
| International Pantry               | 1,480   | NNN +<br>CAM Reimb. | \$ 2,000        | \$ 24,000      | \$16.22        | \$ 6,000     | 10/01/87      | 07/31/16    | one option                   |
| El Paisa Grill                     | 1,200   | NNN +<br>CAM Reimb. | \$ 1,200        | \$ 14,400      | \$12.00        | \$ 3,600     | 08/01/11      | 07/31/16    | one option                   |
| T- Mobile/ Crown Castle            | 0       | Ground Lease        | \$ 660          | \$ 7,920       |                |              | 10/01/95      | 10/31/17    | four five year options       |
| Tower/ SBA                         | 0       | Ground Lease        | \$ 1,899        | \$ 22,783      |                |              | 06/01/00      | 09/30/17    | eight options<br>for 5 years |
| Restaurant Seating                 | 3,561   |                     | \$ 0            |                | \$ 0.00        |              |               |             | -                            |
| Vacant                             | 7,210   |                     | \$ 0            |                | \$ 0.00        |              |               |             |                              |
| Total                              | 46,110  |                     | \$46,409        | \$556,909      |                | \$28,440     |               |             |                              |





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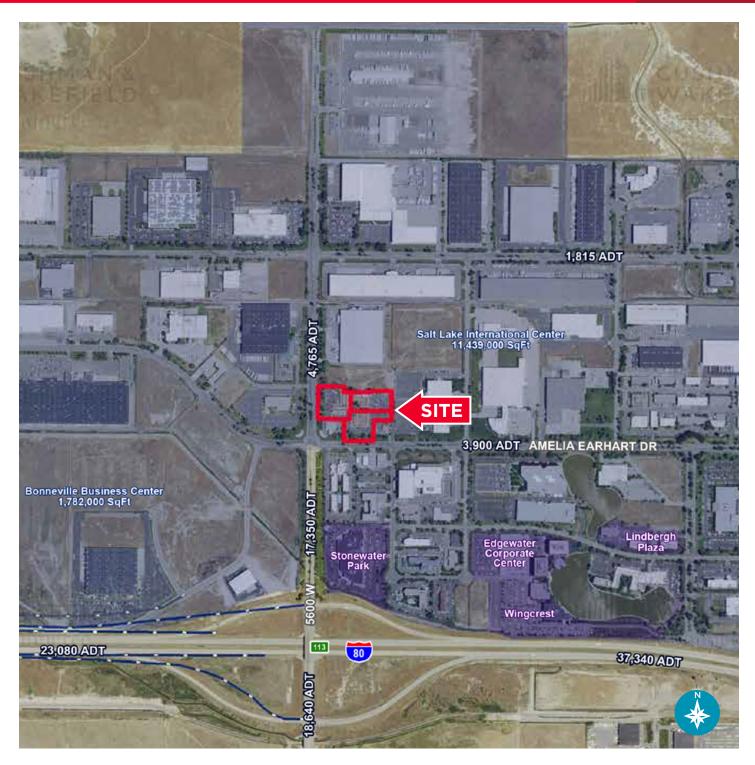
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